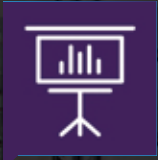


ONLINE TRAINING GUIDE:

ONLINE PROCESS:



1. ONLINE CLASSROOM

The same classroom education moved online for convenience. Operators learn at their own pace.



2. HANDS ON DRIVING

We'll come to you or visit one of our locations for the required driving appointment. For certified trainers, complete these appointments in-house



3. CERTIFICATION

Access your certificate 24/7 from any web or mobile device or print a PDF copy for your records

COURSES AVAILABLE:

1. SIT DOWN / STAND UP FORKLIFT

Classroom	VS	Online / In-Person
- 3 to 4 hr classroom instruction		- 2 1/2 hr online course instruction. Learn at own pace.
- Long wait to for driving appt., depending on class size.		- 15-minute driving appt. No waiting for other operators.
- Wait for certificates to be printed and mailed.		- Certificates sent immediately after completion.
- Only held when minimum number of operators is met.		- Any number of operators.

2. PALLET WALKIE, RIDER & STACKER COMING SOON

CUSTOMER HAS INTERNAL TRAINER?

For a reduced price per operator, internal trainers can utilize the online safety course in their operations.

WHY?

- It is not efficient for a trainer to hold a class for operators at their location. Their time is important.
- Experience the same long wait times for hands-on driving as traditional classroom training.

WHAT'S INCLUDED?

- Access to online course.
- Single coupon code to sign up operators.
- Access to personalized web dashboard to track course progress and issue certificates.
- Issue certificates digitally and immediately.



ONLINE TRAINING HOW TO:

SALES ORDER PROCESS:

ISSUE A COMPANY-SPECIFIC CODE

Lift Operator Training offers customers a single code with multiple uses for operators to use while signing up for the online course at www.liftoptraining.com. This code is unique to each organization.

Example: Menasha Packaging has 10 operators that need to go through the online course. Lift Operator Training will issue a single code "Menasha" that will have 10 uses. This code can be distributed to each operator and used at checkout by clicking the redeem coupon button. No company credit card or PayPal information is needed. Menasha will be invoiced directly by the Partner (HUL).

Refills:

At any time, Menasha can contact you or Lift Operator Training and request more uses/spots on their unique code. Lift Operator Training will add the desired amount to the SAME code (Menasha). The customer does not receive a different code.

The Partner (Herc-U-Lift) invoices the customer (Menasha) directly for all code uses.

HOW TO REQUEST A COMPANY-SPECIFIC CODE

Please send an email with either a signed order or a request for online training to tom.showalter@liftoptraining.com.

Include:

- Communicate if it is for normal online training or for a customer's internal trainers.
- Name of the company
- Number of Operators / Uses on the code.

Lift Operator Training will create a code and email you, the salesperson, the code details. Please email these details to your customer as confirmation.

Lift Operator Training will invoice the Partner for the codes requested. The partner will invoice the customer directly.

PRICE & COMMISSIONS

Each Partner offers the online training course at their own price with varying rates of commission.

Herc-U-Lift's Online Training Price per Operator: **\$119.20 (20% off Website Price)**

Herc-U-Lift's Internal Trainer Price per Operator: **Not to exceed \$119.20**

Herc-U-Lift's Commission per Operator: **\$12**

Bulk discounts are considered. Contact your sales manager for details.

